

COMPREHENSIVE TRANSFER ARTICULATION AGREEMENT

Westchester Community College, SUNY

**75 Grasslands Road
Valhalla, NY 10595**

and

Excelsior College

**7 Columbia Circle
Albany, NY 12203**

I. PURPOSE

Westchester Community College (hereafter referred to as "WCC"), a community college in Westchester County, New York and Excelsior College (hereafter referred to as "Excelsior College"), a not-for-profit education corporation organized and operating under the laws of the State of New York in Albany County, New York, agree to articulate the programs outlined in this document to ensure a smooth transfer process for Westchester Community College graduates.

The purpose of this Articulation Agreement (the "Agreement") is to establish collaboration between **Westchester Community College** and Excelsior College, to promote degree completion and facilitate the transfer process. This Agreement provides assurance that students will matriculate into Excelsior College with junior standing upon completion of their associate degree from WCC. The following general principles guide the operation of this Agreement:

II. ADMISSIONS

This agreement applies to those students who have followed the Westchester Community College fall 2015 undergraduate catalog requirements, or thereafter. Any pre-existing agreements with Excelsior College continue to apply to students prior to September of 2015 based upon Westchester Community College's degree requirements.

This agreement only applies to students who have successfully met graduation requirements at **Westchester Community College** prior to enrollment at the transfer institution. Such students will be accepted to Excelsior College based on the following conditions:

UPON MEETING TRANSFER REQUIREMENTS

Upon completion of a WCC associate degree students are guaranteed admission to Excelsior College and will transfer with **junior standing** at the receiving institution. Students who transfer from Westchester Community College to Excelsior College are expected to adhere to general academic policies and procedures required for admission to the College, and to fulfill any particular requirements (regarding GPA, prerequisites, clinical experience, etc.) that may be in place for certain academic programs at the College. The Excelsior College catalogue specifies, in detail, all relevant policies and procedures.

III. ACCEPTANCE OF CREDITS

A minimum of 60 credits from the associate degree will be applied toward the completion of the articulated bachelor's degree program. The only exception is for students who transfer from the AAS in nursing at Westchester Community College into the Excelsior College RN to BSn program, who will transfer a minimum of 50 credits (which includes 30 semester hours of lower level nursing credit granted for prior learning validated by nursing education and successful completion of the NCLEX-RN licensure exam). Only courses in which students have obtained a C or better are eligible for transfer into an articulated bachelor's degree program.

A maximum of 90 lower-level credits or 117 credits (inclusive of upper level transfer credit) may be applied toward the completion of the articulated bachelor's degree program. A student must complete a total of 12 credits at Excelsior College in order to qualify for partnership pricing.

If all credits do not count for requirements in the major, they may count as elective credit toward the degree.

Students will receive a transfer credit evaluation at the time of admission, but are also eligible to receive a tentative evaluation of their credits to determine transferability before the application process. Students must contact their Academic Partnership Manager to obtain this evaluation.

IV. REMAINING CREDITS AT RECEIVING INSTITUTION

Students who attend Excelsior College under this agreement will be required to fulfill Excelsior College's bachelor's degree requirements that are in effect the semester/year they matriculate, not to exceed the number of remaining credits outlined in Appendix A or based upon the official transfer evaluation.

V. 90 + 30 Completion Program

Students may complete a bachelor's degree through Excelsior College's 90+30 program. Students who obtain a Westchester Community College associate degree may apply a maximum of 90 lower-level credits from Westchester Community College towards the completion of an articulated bachelor's degree program. The final 30 upper-level credits can then be earned at Excelsior through online courses or credit by examination. This program provides a unique pathway to a bachelor's degree that is significantly less expensive than traditional routes. In total, 117 course credits (which is inclusive of lower level and upper level transfer credit) may be applied toward the completion of the articulated bachelor's degree program at Excelsior College.

VI. PARTNERSHIP PRICING AND SCHOLARSHIPS

- (a) Excelsior College, in partnership with Westchester Community College, will provide partnership pricing at the bachelor's, master's and certificate level, in an effort to encourage Westchester Community College students to earn their associate degree credentials, facilitate transfer to the four-year institution, and support completion of the bachelor's degree at Excelsior College. Current partnership pricing can be found by visiting westchestercc.excelsior.edu. Tuition and fees listed in Appendix B and B1 are subject to change at the sole discretion of Excelsior.

Excelsior College, will also provide Westchester Community College students the opportunity to apply to an annual Phi Theta Kappa Partnership Scholarship. Eligible students will meet the following criteria:

- Students **MUST** earn an associate degree from Westchester Community College)
- Students **MUST** be a member of Phi Theta Kappa
- Students **MUST** register at Excelsior College as a matriculated student
- Students will apply to this scholarship by completing the application <http://www.excelsior.edu/web/partners/scholarships#PTK> and emailing it to ccpartnerships@excelsior.edu
- Two annual \$1,000 scholarships are available for Phi Theta Kappa students transferring to Excelsior College from a partner institution (such as Westchester Community College)
- If a student is awarded one of these annual scholarships he/she are eligible to re-apply the following academic year as long as he/she continue to take coursework at Excelsior College.

In addition to the above, Excelsior College also offers general scholarships. Students must complete a current year Free Application for Federal Student Aid (FAFSA) for Excelsior College staff to determine eligibility. Additional information can be found by visiting www.excelsior.edu/scholarships.

VII. PROMOTION/OUTREACH

Westchester Community College and Excelsior College agree to publicize this Agreement via, but not limited to printed and electronic marketing materials and communications.

Westchester Community College and Excelsior College agree to collaborate to ensure successful transfer initiatives.

Westchester Community College will provide Excelsior College the opportunity to schedule monthly visits to provide tentative evaluations and assistance in the transfer process.

VIII. REVERSE TRANSFER

This transfer articulation agreement will be honored in the event students from Westchester Community College transfer to Excelsior College prior to completion of their Westchester Community College associate degree, and sub-sequentially obtain their associate degree through Westchester Community College's reverse transfer process.

Excelsior College will work collaboratively with Westchester Community College and provide a yearly report including student name and email address of students who have transferred from Westchester Community College prior to associate degree completion, so Westchester Community College can activate the reverse transfer process. When sharing student information pursuant to this Agreement both parties understand and agree to abide by the

requirements of the Family Educational Rights and Privacy Act, 20 USC 1232g (FERPA) and related regulations at 34 CFR Part 99 regarding the confidentiality of and access to student records.

XI. TERM/MONITOR/REVIEW

- A. This agreement will automatically renew on a yearly basis.
- B. Westchester Community College and Excelsior College agree to communicate program changes within 90 days to avoid disruption of student progress toward degree completion.
- C. The agreement may be amended by mutual agreement and will be formalized via revision of this agreement.
- D. Excelsior College will provide Westchester Community College annually with statistics regarding transfer students from WCC. Data requested includes: number of applications, enrollments, transfer credits, majors, average GPAs, financial aid awarded outside of state/federal aid, as well as completion statistics.

X. TERMINATION

The Agreement may be terminated by either party after written notification with a minimum of 90 days notice. Upon termination, students from Westchester Community College will no longer be eligible for preferential pricing and will be notified within 90 days of changes to their student account.

XI. APPENDICES

As part of this agreement, the following have been included:

Appendix A: Program to Program Table, including links to program-specific advising materials

Appendix B and B1: Partnership Pricing (Bachelor's, Master's and Certificate Programs)

Signatures on following page

<u>Westchester Community College</u>			
<i>Interim Vice President & Dean of Academic Affairs</i>	<i>Peggy Bradford, J.D., Ed.D.</i>	<i>[Signature]</i>	<i>2/18/16</i>
	<i>Name</i>	<i>Signature</i>	<i>Date</i>
<u>Excelsior College</u>			
<i>Provost & Chief Academic Officer</i>	<i>Mary Beth Hanner, Ph.D., RN, ANEF, FAAN</i>	<i>[Signature]</i>	<i>1/22/16</i>
	<i>Name</i>	<i>Signature</i>	<i>Date</i>
<i>Vice Provost</i>	<i>Patrick Jones, Ph.D.</i>	<i>[Signature]</i>	<i>2/15/16</i>
	<i>Name</i>	<i>Signature</i>	<i>Date</i>

*There are two original signed documents, one for each institution.
Upon completion, please return documents to:*

*Danielle DiGrazia
Assistant Dean of Academic Affairs
Westchester Community College
75 Grasslands Road
Valhalla, New York 10595*

*danielle.digrazia@sunywcc.edu
Ph. (914) 606-6719*

APPENDIX A: Program to Program Alignment

Westchester Community College		Excelsior College				Conditions		Additional Specifications
Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements	
Business - Accounting	A.S.	Business (Accounting)	BS BS/MBA	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Business Administration	A.A.S.	Business (General Business)	BS BS / MBA	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 8 concentrations (Accounting; Finance; General Business; Global Business; Management of Human Resources; Management of Information Systems; Marketing; Operations Management)
Business Administration *	A.S.	Business (General Business)	BS BS/MBA	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 8 concentrations (Accounting; Finance; General Business; Global Business; Management of Human Resources; Management of Information Systems; Marketing; Operations Management)
Chemical Dependency Counseling	A.A.S.	Social Sciences (Human Services)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Civil Technology	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	

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Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements		
Communications And Media Arts	A.A.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better		
Computer Information Systems	A.A.S.	Information Technology	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 4 concentrations (General, Cybersecurity, Information Security, Network Management)	
Computer Science	A.S.	Technology (Computer Technologies)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better		
Criminal Justice-Corrections *	A.A.S.	Criminal Justice	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 4 concentrations (Administration of Criminal Justice; Homeland Security; Investigative Forensics; Law Enforcement and Public Safety)	
Criminal Justice-Police *	A.A.S.	Criminal Justice	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 4 concentrations (Administration of Criminal Justice; Homeland Security; Investigative Forensics; Law Enforcement and Public Safety)	

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Cybersecurity *	A.A.S.	Information Technology (Cybersecurity)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better		
Dietetic Technician (Nutrition Care)	A.A.S.	Health Sciences	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better		
Digital Filmmaking	A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better		
Early Childhood	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better		
Electrical Technology	A.A.S.	Technology Management (Electrical Technology)	BPS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better		
Energy Systems	A.A.S.	Electrical Engineering Technology	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students have the opportunity to choose from 1 of 3 concentrations (Electronics, Nanotechnology, Power Systems)	

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Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements	
Engineering Science	A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Environmental Science	A.S.	Social Sciences (Environmental Studies)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Environmental Studies	A.S.	Social Sciences (Environmental Studies)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Fashion Design & Technology	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Fashion Merchandising	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Food Service Administration: Culinary Arts & Management	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	

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Food & Nutrition	A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Global Business	A.S.	Business (Global Business)	BS BS/MBA	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Human Services	A.A.S.	Social Science (Human Services)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Human Services *	A.S.	Social Science (Human Services)	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	
Journalism	A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Liberal Arts & Science Math & Science	A.S.	Liberal Arts	BA BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	

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Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements	
Liberal Arts & Sciences: Childhood Education (Teacher Education Transfer)	A.A.	N/A		Call Kim Lounrinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Liberal Arts & Sciences: Humanities	A.A.	Humanities	BA	Call Kim Lounrinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students have the opportunity to choose from 1 of 5 concentrations (General, Communication Studies, Cultural Studies, Fine Arts, Literature)
Liberal Arts & Sciences: Social Sciences	A.A.	Social Science	BS	Call Kim Lounrinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students have the opportunity to choose from 1 of 5 concentrations (General, Environmental Studies, Human Services, International Relations)
Marketing	A.A.S.	Business (Marketing)	BS BS/MBA	Call Kim Lounrinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Marketing	A.S.	Business (Marketing)	BS BS/MBA	Call Kim Lounrinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Mechanical Technology	A.A.S.	N/A		Call Kim Lounrinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	

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Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements	
Networking	A.A.S.	Information Technology	BS BS/MBA	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students have the opportunity to choose from 1 of 4 concentrations (General, Cybersecurity, Network Information Security, Network Management)
Nursing *	A.A.S.	Nursing	RN to BS RN to MS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	At the master's level, students have the opportunity to choose from 1 of 3 specializations (Nursing Leadership & Administration of Health Care Systems; Nursing Education; Nursing Informatics)
Office Technologies	A.A.S.	Business	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 8 concentrations (Accounting; Finance; General Business; Global Business; Management of Human Resources; Management of Information Systems; Marketing; Operations Management)
Paralegal	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Performing Arts	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	

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Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements	
Performing Arts	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Radiologic Technology *	A.A.S.	Health Sciences	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 6 emphasis areas (End of Life Care; Gerontology; Health and Wellness; Health Education; Health Care Management; Public Health)
Respiratory Care *	A.A.S.	Health Sciences	BS	Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation OR refer to transfer guide	westchestercc.excelsior.edu	N/A	C or better	Students will have the opportunity to choose from 1 of 6 emphasis areas (End of Life Care; Gerontology; Health and Wellness; Health Education; Health Care Management; Public Health)
Veterinary Technology	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	
Visual Arts	A.A.S.	N/A		Call Kim Lourinia (518-608-8321) to receive tentative transfer evaluation	westchestercc.excelsior.edu	N/A	C or better	

APPENDIX B

PREFERENTIAL PRICING FOR ARTICULATION PARTNERS Tuition and Fee Schedule effective June 30, 2015 To June 30, 2016

Excelsior College – Undergraduate Programs			
Service	Partnership Rate	Non-Partner Rate	Purpose
Application (one time)	\$100	\$100	Processing of application and establishment of student record.
Enrollment Fee (online course option)	\$0*	\$0*	Official evaluation of transferred credits, academic advisement and academic program planning for first year. *Students who do not complete the required number (twelve) of Excelsior online course credits before graduation will be switched to the Multi-Source option and charged the Multi-Source enrollment fee of \$1065.
Tuition (per credit)	\$390	\$490	Participation in Academic Coursework. *The tuition per credit reverts to Non-Partner Rate if the student does not complete a minimum of 12 (twelve) Excelsior College online course credits before graduation.
Student Services Annual Fee (annual)	\$0*	\$0**	Annual fee for ongoing academic advising and program planning, library, and student support services. This is paid on an annual basis with the first annual fee charged one year after enrollment. *Students enrolling as Academic Partners who do not complete at least six (6) Excelsior College online course credits in one year will be charged a nominal \$225 annual fee. **Non-Partner students who do not complete at least twelve (12) Excelsior College online course credits in one year will be charged \$495.
Graduation Fee (one time)	\$130*	\$495	Final review and processing of student files for conferring of degree and issuance of diploma. *The Enrollment and Graduation Fee reverts to the Non-Partner Rate if the student does not complete a minimum of twelve (12) Excelsior College online courses credits prior to completion of a bachelor's degree program. *In the event the Graduation Fee reverts to the Non-Partner Rate, this fee will be reduced by \$15 per academic credit for each undergraduate Excelsior College course successfully completed.

* Partnership pricing is currently not available on Excelsior's associate degree programs*

APPENDIX B1

PREFERENTIAL PRICING FOR ARTICULATION PARTNERS
Tuition and Fee Schedule effective June 30, 2015 To June 30, 2016

Excelsior College – Graduate Programs			
Service	Partnership Rate	Non-Partner Rate	Purpose
Application (one time)	\$110	\$110	Processing of application and establishment of student record. The fee is waived for Excelsior alumni.
Graduate Student Services Annual Fee	\$265	\$265	Library services, academic advising and academic program planning. This is paid on an annual basis with the first annual fee charged at the time of enrollment.
Tuition (per credit)	\$525	\$620	Participation in academic coursework.
Graduation Fee (one time)	\$130	\$130	Final review and processing of student files for conferring of degree and issuance of diploma.

UNDERGRADUATE AND GRADUATE CERTIFICATE PROGRAMS

Excelsior College – Undergraduate Certificate Programs			
Service	Partnership Rate	Non-Partner Rate	Purpose
Application (one time)	\$50	\$50	Processing of application and establishment of student record.
Tuition (per credit)	\$390	\$490	Tuition per credit reverts to the non-partner rate if the student does not complete a minimum of twelve (12) Excelsior College online course credits for a certificate program.

Excelsior College – Graduate Certificate Programs			
Service	Partnership Rate	Non-Partner Rate	Purpose
Application (one time)	\$50	\$50	Processing of application and establishment of student record
Tuition (per credit)	\$525	\$620	Participation in academic coursework.
Annual Fee	\$95	\$95	This is an annual fee for technology support.